



South Aluminum Corporation (SALCO)

Bid Invitation

Date: August 01, 2026

No.: SALCO-TENDER- 050035

Subject: Supply of Flexible Tungsten Carbide Filler for Oxy-Fuel Welding (OFW) Hardfacing

South Aluminum Corporation (SALCO) hereby invites all qualified suppliers to bid for supply of following products based on the below terms and conditions.

Description of Products are as follows:

Items		QTY	Unit
1	Flexible Tungsten Carbide Filler for OFW Hardfacing, Diameter 5 mm, Tungsten Carbide Particle Size 0.2–0.4 mm, According to DIN 8555 G 21-UM-55-CG	100	Kg
2	Flexible Tungsten Carbide Filler for OFW Hardfacing, Diameter 6 mm, Tungsten Carbide Particle Size 0.2–0.4 mm, According to DIN 8555 G 21-UM-55-CG	100	Kg
3	Flexible Tungsten Carbide Filler for OFW Hardfacing, Diameter 4 mm, Tungsten Carbide Particle Size 0.2–0.4 mm, According to DIN 8555 G 21-UM-55-CG	50	Kg

Quantity:

- 1) 100 Kg Flexible Tungsten Carbide Filler for OFW Hardfacing, Diameter 5 mm, Tungsten Carbide Particle Size 0.2–0.4 mm, According to DIN 8555 G 21-UM-55-CG
- 2) 100 Kg Flexible Tungsten Carbide Filler for OFW Hardfacing, Diameter 6 mm, Tungsten Carbide Particle Size 0.2–0.4 mm, According to DIN 8555 G 21-UM-55-CG
- 3) 50 Kg Flexible Tungsten Carbide Filler for OFW Hardfacing, Diameter 4 mm, Tungsten Carbide Particle Size 0.2–0.4 mm, According to DIN 8555 G 21-UM-55-CG

Quality:

- 1) The supplied product shall be Flexible Tungsten Carbide Filler containing spherical Tungsten Carbide particles.
- 2) The product shall comply with DIN 8555 classification G 21-UM-55-CG.
- 3) Tungsten Carbide (WC) particle size shall be 0.2–0.4 mm.
- 4) The deposited layer hardness shall be in accordance with DIN 8555 G 21-UM-55 classification.
- 5) The deposited layer shall provide high abrasion resistance and shall be suitable for severe wear applications.
- 6) The winner shall provide recommended application instructions for OFW hardfacing process.

Documents:

The winner shall provide the following documents with the delivered products:

- Certificate of Analysis (COA)
- Product Data Sheet (PDS)
- Material Certificate
- Safety Data Sheet (SDS)

Delivery Terms: CPT of Imam Khomeini Airport (IKA), Tehran, Iran, as per Incoterms 2020.

Delivery Time: Within 2 (two) months after contract conclusion.

Manufacturer: Technosphere or Kladex or Durma

Note 1: All Products shall only be supplied from Technosphere or Kladex or Durma as the manufacturer. Otherwise, the products shall be rejected by SALCO and the winner/supplier shall bear/compensate all related losses.

Payment Terms:

- **Payment Method:** In cash.
- **Settlement Method:** 100 % (one hundred percent) of Total Price of Contract shall be paid by the buyer after full delivery of Products by the seller and confirmation of the quantity, quality, and conformity of Products by the buyer.

Note 2: Payment of contract price shall be in USD, AED, and/or other foreign currencies, at SALCO 's choice. The base of exchange rates shall be XE.COM Websites 's exchange rate at the date of payment.

Note 3: If the winner is an Iranian company, payment shall be made in Iranian Rial (IRR), based on <https://www.tgju.org/> exchange rate at the date of payment.

Note 4: If the winner is an Iranian company, the payment of value added tax (VAT) is subject to issuing and uploading of electronic invoice by the winner on tax.gov.ir. The Iranian winner is obliged to consider the provisions of the article No.6 of the act for point-of- sale system. On not exceeding in the permitted sales Seiling. Otherwise, payment of WAT will be subject to remove of the mentioned limit. At the time of uploading the electronic invoice on the tax payer's system the winner shall select the cash option. Otherwise, the VAT for the issued invoice shall not be paid.

Other Conditions:

Note 5: An inspection will be carried out by SALCO or its nominated inspector at the manufacturer's factory (in the country of origin), before shipment. After completion of the inspection and confirmation of SALCO, shipment of products shall be allowed.

Note 6: SALCO will not accept any broken, damaged, and defected Products in the place of delivery and the damaged or defected Products will be rejected by SALCO.

Note 7: Each package shall be marked with manufacturer name, product designation, diameter, batch number, manufacturing date and net weight.

Note 8: For further information on submitting an offer, please study Annex I and Annex II.

Annex I. General Tender Information.

Annex II. Price Table (according to delivery term)

Note 9: All Interested bidders may obtain further information by contacting the following phone number:

Phone number: +98 21 53745000 Ext. 336

ANNEX I: General Tender Information

Validity: All offers should be valid at least for 90 (ninety) days after the deadline.

Deadline: All offers should reach to SALCO's Legal & Contracts Affairs Department at: No.35, 13th St., Seyyed Jamalluddin Asadabadi Ave, Tehran-Iran, Postal code: 1433673981, in a sealed envelope **no later than COB of August 11, 2026.**

Note 10: All received offers by email or fax will not be considered.

Note 11: This tender will not be extended, unless through a further notice given by SALCO. In case of extension of the tender, SALCO will announce it via its official website at www.salcocomplex.com.

Note 12: All sealed envelopes should have followings:

1. Name of Supplier
2. Number of Tender
3. Stamp of Company
4. Specified Envelops A, B, and C

Currency: The requested currency is USD.

Offer Terms: Your offer shall contain followings (Signed and Stamped in a sealed envelope):

Envelope "A" Guarantee:

This tender does not require bid guarantee.

Envelope "B" (Qualification):

Envelope B should show relevant expertise, capability, knowledge, and experience of tenderers in supply of Tender Products, including the detailed resume of tenderers. Also, tenderers shall print out all pages of this tender document, and put them inside the envelope B, signed and stamped.

Note 13: Technical qualification of all tenderers including their work experiences and resume would be considered & evaluated by SALCO in this stage.

Note 14: If tenderers fail to pass this stage and their qualification is not approved by SALCO, they would be removed from tender process and the envelope C, submitted by them, would not be opened by SALCO in the next stage.

Envelope "C" (Commercial Offer):

Envelope C shall contain the commercial offer of tenderers **as per the price tables of Annex II**. Tenderers shall fill out the price table of Annex II and put the filled-out table inside the envelope C.

Additional Information:

Note 15: The Products will be inspected by SALCO or its nominated inspection company at the manufacturer's factory (in the country of origin). So, the winner/supplier/manufacturer should cooperate fully with SALCO or its nominated inspector. If after inspection(s), the quality of Products is not confirmed, SALCO can reject the products and the guarantee(s) submitted by the winner will be seized by SALCO. In this case, all related costs or losses shall be borne by the winner.

Note 16: Final inspection will take place in SALCO Plant. Without approval of SALCO Technical Team the Products will be rejected.

Note 17: Buyer has the right to do inspection or nominate a third-party inspection company to carry out the inspection before delivery or after the delivery of the products. The seller shall fully cooperate with the buyer during the inspection process.

Note 18: The seller shall introduce its contact person for inspection arrangements.

Note 19: Before shipment, the seller shall communicate with the buyer and ask him whether pre-shipment inspection is necessary or not.

Note 20: The seller is obliged to take high resolution pictures of the products and send them to the buyer, before packing and shipment. After confirmation of the buyer, shipment will be allowed.

Note 21: If the products do not comply with the specified standard, particle size, diameter, manufacturer and technical requirements they shall be rejected.

Note 22: In case a tenderer wins the tender and refuses or fails to act according to its proposed offer and contractual obligations, that tenderer will not be allowed to participate in all future tenders of SALCO and SALCO will be entitled to remove that tenderer from SALCO's Approved Vendor List. SALCO is also entitled to claim the related losses occurred by the said winner/supplier (like price increase which may affect SALCO's supply chain for the occurred delay).

Note 23: This invitation for a tender does not bind SALCO to purchase of such Products. SALCO reserves the right to cancel the above tender without assign any reasons and without any intimation from the bidders.

Note 24: All tender offers must be submitted in person to SALCO's Legal & Contracts Affairs Department in a closed and sealed envelope at the following address. Bidders shall get a delivery receipt from Legal & Contracts Affairs Department of SALCO for delivery of envelopes. **Offers received through email or fax shall not be considered.**

Address: No. 35, 13th St., Seyyed Jamalluddin Asadabadi Av., Tehran-Iran

Note 25: SALCO is permitted to set Quantity between the top offers. Number of accepted offers will be decided by SALCO.

Note 26: If within 7 (seven) days after sending a written contract award by SALCO, the winner of the tender does not sign the contract or refuses to accept contractual terms and conditions, SALCO has the right to disqualify the winner, cancel the contract award and awards the contract to the second-ranked bidder.

Note 27: The documents of delivered offers of the tender will be destroyed after 30 (thirty) days from the date of opening the offers' envelopes.

Note 28: The winner of the tender is obliged to provide the Products based on specifications and brands, inserted in the documents.

Note 29: With the same conditions and prices, SALCO can increase the quantity of required Products up to 25% (twenty-five percent). In this case, the winner of the tender will be informed through a letter by SALCO, and is obliged to act according to SALCO's announcement.

Note 30: Participation in this tender constitutes acceptance of all above-mentioned terms and conditions.

Note 31: In case the winner is not Iranian company and cannot provide the performance guarantee, the guarantee shall be provided by a third party on behalf of the winner or the buyer can freeze 5 % (five percent) of total price of the contract, from the account payable in SALCO, introduced by the seller.

Annex II

Table

	Item	Quantity	Total CPT Price (USD)
1	Flexible Tungsten Carbide Filler for OFW Hardfacing, Dia. 5 mm, WC Particle Size 0.2–0.4 mm, DIN 8555 G 21-UM-55-CG	100Kg	
2	Flexible Tungsten Carbide Filler for OFW Hardfacing, Dia. 6 mm, WC Particle Size 0.2–0.4 mm, DIN 8555 G 21-UM-55-CG	100Kg	
3	Flexible Tungsten Carbide Filler for OFW Hardfacing, Dia. 4 mm, WC Particle Size 0.2–0.4 mm, DIN 8555 G 21-UM-55-CG	50Kg	
Total Price			

IN THE NAME OF GOD

Purchase Contract

No.:

**Purchase of Flexible Tungsten Carbide Filler for Oxy-Fuel Welding
(OFW) Hardfacing**

Between

SOUTH ALUMINUM COMPANY (SALCO)

&

Dated:

This Contract (hereinafter referred to as “Contract”) is made and entered into force on in Tehran by and between:

SOUTH ALUMINUM COMPANY (SALCO)

Address: No. 35, 13th St., Seyyed Jamaluddin Asadabadi Av., Tehran- Iran Postal Code: 1433673981

Tel: +982153745000

Fax: +982188720140

Email address: info@salcocomplex.com

Authorized signatories: Mr. Mehdi Zahmatkesh as Managing Director and Mr. Ali Abdollahnejad as Board member

Hereinafter referred to as “Buyer” in this Contract

And

.....
.....
.....

Hereinafter referred to as “Seller” in this Contract

The parties agree as follows:

1. CONTRACTUAL DEFINITIONS

The terms and expressions used in the contract are defined as follows. Any interpretation and implementation of the provisions of the contract, insofar as they relate to such terms, shall be based on this Article. The use of such terms in the singular or plural form, whether in the main text or the attachments to the contract, shall have the same meaning:

1.1. Buyer: Buyer means a party that purchases the products under the contract.

1.2. Seller: Seller means a party that sells the products in accordance with the contract.

1.3. Guarantee Provider: Guarantee Provider means a third party that provides guarantee on behalf of the seller under this contract.

1.4. Products: The term Products shall mean all items which the seller undertakes to deliver as the subject matter of the present contract. The products shall be as per the attachments which are integral parts of the contract.

1.5. Supervisory Body: Supervisory body means one of the Buyer’s deputies or organizational departments which is responsible for supervising, controlling, and coordinating all stages of the performance of the subject matter of the contract as well as approving the implementation of the related operations.

1.6. Technical Team: Technical Team means a team of qualified and authorized personnel appointed by the Buyer for the purpose of conducting technical inspection, testing, and verification of the conformity of the products.

1.7. SALCO Plant: SALCO Plant means the site of South Aluminum Corporation located in Lamerd city

2. SCOPE OF THE CONTRACT

2.1. The subject matter of the contract is Purchase of Flexible Tungsten Carbide Filler for Oxy-Fuel Welding (OFW) Hard facing.

2.2. Seller shall supply the products as per the provisions of the contract. The guarantee provider shall submit the required guarantee as per the Article No. 17. The Buyer shall make payment under the Article No. 11 .

Note: The seller shall submit the original copies of all shipping documents to the buyer, including bill of lading (BL), certificate of origin, packing list, commercial invoice, and proforma invoice (PI).

3. QUANTITY

3.1. 100 Kg, Flexible Tungsten Carbide Filler for OFW Hardfacing, Diameter 5 mm, Tungsten Carbide Particle Size 0.2–0.4 mm, According to DIN 8555 G 21-UM-55-CG.

3.2. 100 Kg, Flexible Tungsten Carbide Filler for OFW Hardfacing, Diameter 6 mm, Tungsten Carbide Particle Size 0.2–0.4 mm, According to DIN 8555 G 21-UM-55-CG.

3.3. 50 Kg, Flexible Tungsten Carbide Filler for OFW Hardfacing, Diameter 4 mm, Tungsten Carbide Particle Size 0.2–0.4 mm, According to DIN 8555 G 21-UM-55-CG.

Note: With the same conditions and prices, SALCO can increase the quantity of required Products up to 25% (twenty-five percent).

4. QUALITY

4.1. The supplied product shall be Flexible Tungsten Carbide Filler containing spherical Tungsten Carbide particles.

4.2. The product shall comply with DIN 8555 classification G 21-UM-55-CG.

4.3. Tungsten Carbide (WC) particle size shall be 0.2–0.4 mm.

4.4. The deposited layer hardness shall be in accordance with DIN 8555 G 21-UM-55 classification.

4.5. The deposited layer shall provide high abrasion resistance and shall be suitable for severe wear applications

Note: The seller shall provide recommended application instructions for OFW hardfacing process.

5. DOCUMENTS:

The seller shall provide the following documents with the delivered products:

- Certificate of Analysis (COA)
- Product Data Sheet (PDS)
- Material Certificate
- Safety Data Sheet (SDS)

6. PRICE

Unit price:

Total Price:

7. MANUFACTURER

Technosphere or Kladex or Durmat

Note: All Products shall only be supplied from Technosphere or Kladex or Durmat as the manufacturer. Otherwise, the Products shall be rejected by the buyer and the seller shall bear/compensate all related losses.

8. DELIVERY TERM

CPT of Imam Khomeini Airport (IKA), Tehran, Iran, as per Incoterms 2020.

9. DELIVERY TIME

All Products shall be delivered by the seller within 2 (two) months after contract conclusion.

10. PACKING

Seller shall put the products in suitable box(s) or packing(s). The box(s) or packing(s) shall be well enough to protect the products against any damage during carriage or shipment.

Note 1: Seller shall be responsible for any damage or loss of products, due to inappropriate or improper packing.

Note 2: Each package shall be marked with manufacturer name, product designation, diameter, batch number, manufacturing date and net weight.

11. TERMS OF PAYMENT

11.1. Payment Method: In cash to the seller 's Nominated Account.

11.2. Settlement Method: 100 % (one hundred percent) of Total Price of Contract shall be paid by the buyer after full delivery of Products by the seller and confirmation of the quantity, quality, and conformity of Products by the buyer.

Note 1: Payment of contract price shall be in USD, AED, and/or other foreign currencies, at SALCO 's choice. The base of exchange rates shall be XE.COM Websites 's exchange rate at the date of payment.

Note 2: If the seller is an Iranian company, payment shall be made in Iranian Rial (IRR), based on <https://www.tgju.org/> exchange rate at the date of payment.

Note 3: If the seller is an Iranian company, the payment of value added tax (VAT) is subject to issuing and uploading of electronic invoice by the seller on tax.gov.ir. The Iranian winner is obliged to consider the provisions of the article No.6 of the act for point-of-sale system. On not exceeding in the permitted sales ceiling. Otherwise, payment of VAT will be subject to removal of the mentioned limit. At the time of uploading the electronic invoice on the tax payer's system the seller shall select the cash option. Otherwise, the VAT for the issued invoice shall not be paid.

12. SUPERVISORY BODY

The supervisory body for this contract is the Commercial Deputy of the buyer. The seller shall perform contractual obligations as per this contract, under supervision of the supervisory body.

13. TRANSSHIPMENT&PARTIALSHIPMENT

Partial shipment and transshipment are allowed.

14. INSPECTION

14.1. The Products will be inspected by the buyer or its nominated inspection company at the manufacturer's factory (in the country of origin). So, the seller/manufacturer should cooperate fully with the buyer or its nominated inspector. If after inspection(s), the quality of Products is not confirmed, the buyer can reject the products and the guarantee mentioned in the article No. 17. will be seized by the buyer. In this case, all related costs or losses shall be borne by the seller.

14.2. Buyer has the right to do inspection or nominate a third-party inspection company to carry out the inspection before delivery or after the delivery of the products. The seller shall fully cooperate with the buyer during the inspection process.

14.3. The seller shall introduce its contact person for inspection arrangements.

14.4. Before shipment, the seller shall communicate with the buyer and ask him whether pre-shipment inspection is necessary or not.

14.5. The seller is obliged to take high resolution pictures of the products and send them to the buyer, before packing and shipment. After confirmation of the buyer, shipment will be allowed.

14.6. Final inspection will be carried out at SALCO Plant. The cargo will be rejected if the buyer's technical team does not provide confirmation.

14.7. If the products do not comply with the specified standard, particle size, diameter, manufacturer and technical requirements they shall be rejected

15. NON-CONFORMITY

The seller undertakes to guarantee the quality of total products of the Contract and their conformity with the standard specifications and descriptions. All products must be new, original, high quality, standard, without any defect or damage. If during the inspection(s) or delivery, defects or non-conformities are observed in the delivered products, Buyer has the right to reject the defected, damaged, or nonconforming products to the seller. Accordingly, equivalent to the price of such rejected nonconforming products shall be deducted by the buyer from the total price of the contract and/or shall be withdrawn/collected by the buyer from the guarantee mentioned in the article No. 17.

16. TERMINATION

If at any time the seller fails to conduct and observe any of the contractual terms and conditions as well to comply with their obligations (especially in quality, quantity and delivery), the buyer has the right to terminate the contract unilaterally and seize the guarantee mentioned in Article No. 17, and/or claim through other legal means.

17. PERFORMANCE GUARANTEE

In order to ensure the good performance of the products, the seller shall provide the Buyer with a bank guarantee equal to 5 % (five percent) of the total price of the contract, in Iranian Rial. with a validity period of 3 (three) months. The amount of the mentioned bank guarantee shall be calculated, in Rial, and informed by Buyer. If the seller cannot provide the bank guarantee, 5 % (five percent) of Total Price of Contract shall be frozen by the buyer from the account(s) payable introduced by seller in SALCO, instead. The performance guarantee shall be released/refund by the buyer after full delivery of Products by Seller and confirmation of Buyer on quantity, quality, and conformity of Products. The performance guarantee shall be submitted/paid by the seller when Contract is signed and exchanged.

Note 1: If the seller fails to fulfill any of contractual obligations under this contract or delays in performing its obligations, the buyer is authorized by the guarantee provider and the seller to withdraw/collect the amount of the guarantee. The seller and the guarantee provider waive any right for objections or claims in this regard.

Note 2: The guarantee provider also guarantees the fulfillment of all of the seller's obligations under this contract and for this purpose, he provides the guarantee as per this article. In case the seller breaches any of contractual obligations, the guarantee provider shall be responsible for compensation. This guarantee shall not relieve the responsibilities of the seller for implementing of this contract. The guarantee provider shall be responsible for all contractual penalties or claims, jointly and severally.

18. PENALTY CLAUSE

18.1 .In case the seller delays in delivery of the product(s), as per the article No. 8 of the Contract, the seller shall pay 3 % (three percent) of the Total Price of the contract for each month of delay in delivery of the Products. The penalty (if any) shall be deducted by the buyer from Total Price of Contract and/or shall be withdrawn/collected by the buyer from the guarantee mentioned in the article No. 17 and/or the buyer can claim through other legal means .

18.2. The delay shall not be more than 2 (two) months. If the seller delays more than 2 (two) months or fails in delivery of the products, the buyer can terminate the contract unilaterally and seize the guarantee mentioned in Article No. 17, and/or claim through other legal means.

19. FORCE MAJEURE

Neither buyer nor seller shall be liable for delay or failure in performing all or any part of this contract, to the extent that it has been obstructed, due to cases of Force Majeure of any kind, including strikes, lockouts, floods, act of God, war, civil commotion and other causes, beyond the reasonable control of buyer or seller. Sanction and currency fluctuation are not included in force Majeure. In case force majeure happens, the buyer/seller should inform this matter in written not later than 3 (three) working days. Either party declaring Force Majeure shall promptly give documentary evidence such as a certificate from the chamber of commerce or any other competent authority proving the Force Majeure.

20. SETTLEMENT OF DISPUTES

All disputes or claims arising out of or in connection with this contract, including any question regarding its existence, validity, termination, breach or interpretation, shall be referred to and finally resolved by arbitration administered by the Arbitration Center of Iran Chamber (ACIC) in accordance with the Arbitration Rules of the Arbitration Center of Iran Chamber (ACIC Rules). This arbitration clause shall be treated as an agreement independent of this contract and shall in any case be binding.

21. GOVERNING LAW

This Contract shall be interpreted, enforced, governed by and construed in accordance with the laws of Islamic Republic of Iran.

22. WAIVERS

No amendment, modification or waiver of any provision of this Contract or of any right, power or remedy shall be effective unless made expressly and in writing, and acceptable by the parties to this contract.

23. CHANGE OF MANAGEMENT/OWNERSHIP

Any change in the Management, Ownership, or Leadership of the buyer or seller shall not affect this Contract or any of its provisions, rights or terms. No amendment, modification, change, or waiver in this Contract is allowed by new Management, Ownership or Leadership in Buyer or Seller, unless through mutual agreement.

24. NUMBER OF COPIES

This Contract is written and signed with 24 (twenty-four) Articles in pages and in 3 (three) copies with the same validity.

For SOUTH ALUMINUM COMPANY (SALCO)	
Mr. Mehdi Zahmatkesh Managing Director	Mr. Ali Abdollahnejad Board Member
For	
.....	