



South Aluminum Corporation (SALCO)
Bid Invitation

Date: June 30, 2026

No.: SAL/FERROMANGANESE/JUNE/2026

Subject: Procurement of Ferromanganese

South Aluminum Corporation hereby invites you to bid for supply of following products based on the below terms and conditions:

Description and Quantity of Goods: Ferromanganese (FeMn68C70).

Quantity: 25 MT (\pm 5%).

Note 1: The offers below 25 MT will not be priority and SALCO has right not to choose offers less than 25 MT.

Delivery term: CFR Bandar Abbas port, Iran (As per Incoterms 2010).

Delivery time: July 2026 – August 2026 (SALCO can modify the dates before signing contract).

Origin: Any country from which Tenderers / Suppliers can supply Ferromanganese according to the specifications mentioned in the Annex II of this tender documents.

Packing: In proper (two-layered) jumbo bags inside containers.

Note 2: SALCO will not accept any torn or damaged jumbo bags after opening the sealed containers in the SALCO's factory and damaged cargo will be rejected.

Note 3: Due to Iranian custom formalities, in case the cargo got rejected (the damaged or torn items), **maybe** none of them will be sent back to seller, but the value of the rejected items will be deducted from the payment amount.

Note 4: Packing method should be suitable for ocean transportation and should be delivered free of moisture.



South Aluminum Corporation (SALCO) Bid Invitation

Payment term: Cash payment, SALCO will pay to nominated bank account by Tenderer in case the money can be transferred to that bank account through Iranian bank channel. Otherwise, Tenderer should provide another account. Cash payment will start 3 working days after the original BL or telex release of BL under the name of SALCO and also original CI, PL and CO, just in case cargo has been discharged at the port of destination.

Note 5: Cash payment can be in USD, AED and/or other foreign currencies, at SALCO's choice. The base of exchange rates shall be XE.COM Websites' exchange rate at the date of payment.

Other Conditions:

Note 6: For further information on submitting an offer, please study Annex I & II.

- Annex I. General Tender Information
- Annex II. Specifications of Ferromanganese

Note 7: All interested bidders may obtain further information either by contacting the following email address or by phone at the following number:

Email: mirzanezhad@salcocomplex.com

Tel : +98 21 5374 5321

ANNEX I: General Tender Information

Validity: All offers should be valid at least for 30 days after the deadline of the Tender.

Deadline: All offers should reach to SALCO's Raw Material Purchasing Department at: No.35, 13th St., Seyyed Jamalluddin Asadabadi Ave, Tehran-Iran, Postal code: 1433673981, in a sealed Envelope **no later than COB of July 12, 2026.**

Note 8: All received offers by email or fax will not be considered.

Note 9: This Tender will not be extended unless in special cases with the discretion of SALCO through a further notice given by SALCO. In case of extension of the Tender, SALCO will announce it via its official website at www.salcocomplex.com.



South Aluminum Corporation (SALCO) Bid Invitation

Note 10: All sealed envelopes should be addressed by below information:

1. Name of Tenderer
2. Number of Tender
3. Stamp of Company
4. Specified Envelop A, B, and C

Currency: The requested currency is USD.

Offer Terms: Your offer should consist of following information (Signed and Stamped in a Sealed envelope):

Envelope "A" (Guarantee):

The Tenderers who have representative office in Iran or originally Iranian companies should provide SALCO with a guarantee issued by an Iranian bank for **3,500,000,000** Rials and put the original bank guarantee in envelope A. If the company cannot provide the guarantee itself or do not have representative office in Iran, then a third-party company should provide this guarantee instead.

Note 11: There should be a hard copy of a letter (signed and stamped on letter head) inside envelope A which addresses the representative company as guarantee provider of Tenderer officially, Otherwise the envelopes B and C will not be opened.

- The guarantee also can be provided by bidder, equal the amount of **2,000** USD (or AED currency with XE.COM exchange rate at the date of payment) through bank payment to nominated bank account by SALCO.

Note 12: Please note that the bid guarantee is fixed as above-mentioned amounts and cannot be changed to offered volume.

Note 13: In case any bidder wants to pay guarantee by this method, an official email should be sent to SALCO (mentioned email address) to get the bank account information from SALCO at least 5 Iranian working days prior to payment.



South Aluminum Corporation (SALCO) Bid Invitation

Note 14: Note that the transfer cost of this payment in both payment to SALCO nominated account and returning back to Tenderers nominated account will be deducted from the paid amount and as whole procedure will be conducted through banks exchange services, this fee ratio is not open to objection by Tenderer.

Note 15: The payment should be made by a company/corporation. It cannot be made by an individual.

Note 16: Any account receivable from SALCO in the exact date of COB of **July 12, 2026** also can be used as guarantee and will freeze in SALCO's account, also any released BLs under the name of SALCO with the value of **2,000** USD for cargo's which are not arrived to Iranian ports will be considered as guarantee of Tender.

Note 17: Above said collaterals will be returned to participant's right after winners of the bid sign their contract, but the companies who win the bid should prepare guarantee of fulfillment of obligations of the contract and then their collaterals can be returned simultaneously once receiving guarantee of fulfillment of obligations of the contract. This guarantee can be returned with the decision of SALCO partially according to percentage of contract which is completed.

Envelope "B" (Qualification):

Envelope B should show relevant expertise, capability, knowledge and experience of Tenderer in supply/production of Raw Materials internationally, including the detailed information and resume of Tenderer/Supplier (the relevant reference list and catalogue of Tenderer/Supplier should be attached to your offer) as well as the precise specification of Ferromanganese. **Please note that in case CV of Tenderer/Supplier is not accepted by SALCO, envelope C will not get opened.**

Note 18: Also, Tenderer should print out the technical spec of Annex II of this Tender document in envelope B, signed and stamped. If this will not be done by Tenderer, the envelopes will be considered as non-effective documents by SALCO and Tenderer will be disqualified.

Note 19: Technical qualification of all tenderers including their work experiences and resume would be considered and evaluated by SALCO in this stage.



South Aluminum Corporation (SALCO) Bid Invitation

Note 20: SALCO has right to ask for all detailed information and contact information of manufacturer and in case the bidder denies to share the information, SALCO has right to eliminate bidder from Tender. SALCO has right to visit the manufacturing facility and SALCO has right to ask Tenderer a letter from manufacturer about the offer which is given to them as a proof of source of the Ferromanganese.

Note 21: If the price offer provided by the Tenderer at this stage, Tenderer will be abandoned and from the bidding process.

Envelope "C" (Commercial Offer):

Envelope C shall contain all pages of this Tender document. Tenderers should print out all pages of this Tender document and put them in Envelope C, signed and stamped, **as well as offering the price of Ferromanganese inside Table NO.1**. If this will not be done by Tederer, the envelopes will be considered as non-effective documents by SALCO.



South Aluminum Corporation (SALCO) Bid Invitation

Additional Information:

Note 22: Note that the inspection will be conducted at the port of loading before shipment or in the factory (in origin country) at SALCO's choice and the Tenderer must give possibility for SALCO's nominated inspector to make inspection inside factory as well as port of loading, also SALCO's inspector should have right to take sample from manufacturer's production line to assess the product's quality. Pre-shipment inspection will be done by SALCO's nominated inspector and Supplier should make full cooperation with the SALCO's nominated inspector.

Then after getting confirmation on the mentioned inspection document from SALCO, the shipment will be allowed, also SALCO will carry out another inspection at the port of destination by the third-party inspection company. The reference to accept the cargo is the approval of Q&C Department of SALCO according to the inspection which is conducted in port of destination and if the quality doesn't match spec in Annex II, SALCO can reject the cargo and the whole guarantee of contract will be seized and also demurrage and any other related costs and damages shall be paid/compensated by Tenderers.

Note 23: In case a company wins the Tender and refuses or fails to act according to its proposed offer and contractual obligations, the Tenderer will not be allowed to participate in all future tenders and SALCO will be entitled to remove that Tenderer from SALCO's Approved Vendor List and will confiscate the guarantee amount immediately. In this case, SALCO shall have the right to claim the related losses occurred by the said winner/supplier (like price increase which affects SALCO's supply chain for the occurred delay).

Note 24: This invitation for a Tender does not bind SALCO to purchase of such goods. SALCO reserves the right to cancel the above Tender without assign any reasons and without any intimation from the Tenderers.

Note 25: All Tender offers must be submitted in person to SALCO's Row Materials Purchasing Department in a closed and sealed envelope at the following address. Bidders shall get a delivery receipt



South Aluminum Corporation (SALCO) Bid Invitation

from mentioned department for delivery of envelopes. Offers received through email or fax shall not be considered.

Address: No. 35, 13th St., Seyyed Jamalluddin Asadabadi Av., Tehran-Iran

Note 26: SALCO is permitted to set quantity between the top offers. Number of accepted offers will be decided by SALCO and delivery time will be decided by SALCO.

Note 27: Participation in this Tender constitutes acceptance of all above-mentioned terms and conditions.

Note 28: If within 14 days after sending official winner announcement email and contract award by SALCO, the winner of the Tender does not sign or cancel the contract or resist to accept contractual terms and conditions, SALCO has the right to disqualify that company and remove that winner from SALCO's Approved Vendor List and cancel the deal which can lead to award the contract to another Tenderers at SALCO's choice.

Note 29: The documents of delivered offers of the Tender will be destroyed after 30 days from the date of opening the offer envelopes.



South Aluminum Corporation (SALCO)
Bid Invitation

Table No.1:

Quantity (MT)	Unit Price (USD/MT)	Term and Port/ Border of Discharge	Delivery Time (Months)
		CFR Bandar Abbas port	

South Aluminum Corporation (SALCO)
Bid Invitation

ANNEX II: Specifications of Ferromanganese:

Elements	Unit	Value
Mn	%	65-72
Si	%	≤ 2.5
P	%	≤ 0.25
S	%	≤ 0.03
C	%	≤ 7.0